

Law firms engaged in EU lobbying – A survey

		Lobbyists accredited to EP ¹	On EC register ²	SEAP members ³	EPACA members ⁴	Lawyers in Brussels office ⁵	Brussels unit address	Headquarters	Evidence of EU lobbying	Total Lobbying Income in the US / Number of clients (2008)
1	DLA Piper LLP	6	N	4	Y	<u>56</u>	Avenue Louise 106 Brussels B-1050 T: + 32 (0) 2 500 1500 F: + 32 (0) 2 500 1600	<u>Decentralized</u> (USA & UK)	<ul style="list-style-type: none"> 6 accredited lobbyists to the EP: Mathieu BRISSE, Coco CARMONA, Nedia GMATI-TRABELSI, Emma GREENOW, Jeroen JANSEN, Rik SERVAIS. 4 members of SEAP: Antoine GARNIER, Emma GREENOW, Jeroen JANSEN, Rik SERVAIS. member of EPACA “Jeroen is a partner and head of Global Government Relations (GGR) in Brussels - our EU Public Affairs’ practice group.” http://www.dlapiper.com/jeroen_jansen/ “As a member of the Brussels GGR-team, Rik is involved in a broad range of activities, such as monitoring, strategic and tactical advice to clients, lobbying and pitching business development.” http://www.dlapiper.com/global/people/detail.aspx?attorney=3912 	<u>\$11.870.000 / 89</u>
2	Freshfields Bruckhaus Deringer LLP	3	N	2	N	<u>8</u>	Place du Champ de Mars 5 B-1050 Brussels T +32 2 504 7000 F +32 2 504 7200	<u>London, UK</u>	<ul style="list-style-type: none"> 3 accredited lobbyists to the EP: Tirzah CHRISTIANSEN, Claire DARMON, Henning EHRENSTEIN 2 members of SEAP: Henning EHRENSTEIN, Catherine GILLIARD “We offer clients strategic policy advice and help to shape EU legislation and administrative decisions.”: http://www.freshfields.com/download/locations/belgium/24072.pdf 	—
3	Covington & Burling LLP	3	N	0	N	<u>19</u>	Avenue des Arts, 44 1040 Brussels Tel: 32.2.549.5230 Fax: 32.2.502.1598	<u>Washington, USA</u>	<ul style="list-style-type: none"> 3 accredited lobbyists to the EP: David FINK, Victoria HANLEY, Sophie NOYA “For many years, we have been one of the leading law firms in Brussels helping to ensure that industry’s voice is heard in the EU legislative process and in administrative decision making. (...) Our services include legislative analysis, 	<u>\$9.883.000 / 72</u>

¹ As of 17 June 2009.

² As of 17 June 2009.

³ <http://www.seap.be/linkdocs/members09.xls>

⁴ <http://epaca.org/en/about-epaca/epaca-members>

⁵ As of 17 June 2009.

										<p>mobilizing coalitions, advocacy, strategic advice, and legislative and administrative procedural expertise.”:</p> <p>http://www.cov.com/brussels/</p>	
4	White & Case LLP	3	N	0	N	46	62 rue de la Loi 1040 Brussels Tel: + 32 2 219 16 20 Fax: + 32 2 219 16 26	New York, USA	<ul style="list-style-type: none"> • 3 accredited lobbyists to the EP: Geneva FORWOOD, Daniella TERRUSO, Thomas TINDEMANS • “White & Case lawyers were involved in the preparations for Europe’s legislation on electronic waste before any draft texts were published (...) We enable clients to benefit from opportunities to intervene in European law-making by working with them to prepare submissions to the decision-makers and draft suggested amendments to environmental proposals.”: <p>http://www.whitecase.com/ttindemans/</p>	\$390,000 / 8	
5	Laffineur Law Firm	2	N	0	N	4	131, rue de Stassart 1050 Brussels Tel.: 00 32 2/286-80-22 Fax: 00 32 2/286-80-26	Brussels, Belgium	<ul style="list-style-type: none"> • 2 accredited lobbyists to the EP: Maud GRUNCHARD, Jean-Luc LAFFINEUR • “As a lobbying firm, we defend the interests of our clients through the EU decision-making process.” (...) “As achievements in the field of Legislative Affairs, we have had amendments passed at the highest level of the EU institutions - European Commission, European Parliament and the Council of Ministers. We also have specific experience in lobbying the EU and Member States’ authorities within the framework of the complex EU standardization and comitology processes.” <p>http://www.laffineur.com/services/legislative_affairs/index_e_n.htm</p> <ul style="list-style-type: none"> • Laffineur teaches the course “How to draft/lodge an amendment?” at Advocacy Europe, “a Brussels-based institute specializing in high level courses in EU lobbying strategies and European-funded project management.” 	—	
6	Alber & Geiger	2	N	0	N	9	Rue des Colonies 11 B-1000 Brussels Tel.: 32 (0)2 517 71 64 Fax: 32 (0)2 517 65 00	Brussels, Belgium	<ul style="list-style-type: none"> • 2 accredited lobbyists to the EP: Andreas GEIGER, Rolf WÄGENBAUR • “law firms mostly provide for one-stop-shopping since they are able to take the issue to the European Court of Justice if their lobbying fails.” (Excerpt of the EU lobbying handbook written by Geiger) • A&G was nominated as European Consultancy of the year 2008 • A&G publishes EU Lobbying News 	—	
7	Clifford Chance LLP	1	N	1	N	55	Avenue Louise 65/2 1050 Brussels Tel:+32 2 533 5911 Fax:+32 2 533 5959	London, UK	<ul style="list-style-type: none"> • 1 accredited lobbyists to the EP: Shaghayegh SMOUSAVI • 1 member of SEAP: Gail ORTON • Not much: “The European Competition and Regulation (ECR) group (...) focuses on competition law (including merger control) and international trade law (including anti-dumping and WTO)” <p>http://www.cliffordchance.com/expertise/locations/details.aspx?LangID=UK&contentitemid=5831</p>	—	
8	Mayer	1	N	0	N	23	Avenue des Arts 52	Chicago, USA	<ul style="list-style-type: none"> • 1 accredited lobbyists to the EP: Günter BURGHARDT 	\$6,520,000 / 66	

	Brown International LLP						1000 Brussels T: +32 2 502 5517 F: +32 2 502 5421		<ul style="list-style-type: none"> “At the EU level, our government practice guides clients in order to shape the Commission's Better Regulation and Lisbon Agenda efforts. Our practice ensures that clients' regulatory needs are being addressed and duly taken into consideration in the relevant decision-making processes within EU institutions and Member States representations. Through a variety of memberships in relevant think tanks and other organisations, we ensure participation in public debates, submission of consultative papers and presentation of integrative solutions.”: http://www.mayerbrown.com/brussels/index.asp?nid=4517 “We acted for Eurofer in its intervention before the European Commission in relation to the offer by BHP Billiton for Rio Tinto. The Commission issued a Statement of Objections. BHP Billiton abandoned the transaction.”: http://www.mayerbrown.com/brussels/ 	
9	Field Fisher Waterhouse LLP	1	N	0	N	32	L'Arsenal Bd Louis Schmidt, 29 1040 Brussels T: +32 (0)2 742 70 00 F: +32 (0)2 742 71 00	London, UK	<ul style="list-style-type: none"> 1 accredited lobbyists to the EP: Els BREEDSTRAET “Located in the heart of the European Union, we closely follow and influence the developments of European law.” http://www.ffw.com/european-presence/belgium.aspx 	—
10	Lallemand & Legros Law Firm	1	N	0	N	22	Av. Emile De Mot 19/6 1000 Bruxelles T: + 32 2 648 75 30 F: + 32 2 648 78 41	Brussels, Belgium	<ul style="list-style-type: none"> 1 accredited lobbyists to the EP: Stéphane RODRIGUES “LALLEMAND & LEGROS represents clients before the European Commission, in the European Community Court of First instance, and in the Court of Justice in Luxembourg. Our European-law specialists have direct experience working in the legal services of the Commission, the Council of Ministers and in the Court of Justice. They provide knowledge of the internal workings of the E.U. institutions and thus greatly enhance the ability of the firm to identify the right people and obtain results in timely fashion.”: http://www.lallemand-legros.be/index.cfm?fuseaction=Content.DisplayContent&Content_ID=72713ADF-DDAC-A6A7-59198B3717077CC9&Category_ID=4EF7191D-123F-EC2E-78CB2D368AD7B9EF&lang=en 	—
11	Van Bael & Bellis	1	N	0	N	18	Avenue Louise 165 B-1050 Brussels T +32 (0)2 647 73 50 F +32 (0)2 640 64 99	Brussels, Belgium	<ul style="list-style-type: none"> 1 accredited lobbyists to the EP: Sophie CROUSSE “providing advice on specific legal issues as well as monitoring reports on developments in various aspects of the Community's regulatory framework. These lawyers have built up a network of contacts in the Community Institutions (Commission, Parliament, Council) and Member States' regulatory authorities, which means the latest information can be obtained at any given time, however complex the issue. The firm acts regularly on behalf of multinationals, trade 	—

										associations and SMEs in Europe, the United States and Asia.”: www.vanbaelbellis.com/content/palist.asp?level2=41&level1=3&level0=1	
12	Rechtsanwältin Reiser & Coll.	1	N	0	N	—	—	Überlingen, Germany	• 1 accredited lobbyist to the EP: Klaus REISER http://www.reiserlaw.eu/Kooperationen/Links/Kontakt/kontakt.html	—	
13	Sonnenschein Nath & Rosenthal LLP	1	N	0	N	1	Avenue Louise 480 1050 Brussels Tel: +32-2-789-4120 Fax: +32-2-789-4123	Chicago, USA	• 1 accredited lobbyist to the EP: Alisa BERGMAN www.sonnenschein.com/firm_facts/offices/brussels/index.aspx	\$6.820.000 / 96	
14	CCL Avocats sprl	1	N	0	N	>=1	Rond-Point Schuman 6/5, 1040 Bruxelles Tel : +32 2 234 63 81 Fax : +32 2 234 64 45	Paris, France	• 1 accredited lobbyist to the EP: Christophe CHAPELAIN • “Représentation d’entreprises françaises et étrangères auprès des institutions Européennes dans les secteurs industriels, agricoles et de prestation de services.”: www.ccl-avocats.com/index.php?id=bureaux&id2=belgique&lan=en	—	
15	Occhipinti Law Firm	1	N	0	N	>=1	?	?	• 1 accredited lobbyist to the EP: Emanuele OCCHIPINTI	—	
16	Baro & Abogados	1	N	0	N	>=1	?	?	• 1 accredited lobbyist to the EP: Jose Luis BARO FUENTES	—	
17	Advokatfirmaet Frederik Madsen	0	Y	0	N	—	—	Copenhagen, Denmark	• No: “Share of turnover related to representing interests to EU institutions on behalf of clients: — ” https://webgate.ec.europa.eu/transparency/regrin/consultation/displaylobbyist.do?id=0755519437-45	—	
18	ARCA Consortium S.A.	0	Y	0	N	>=1	Boulevard Clovis, 12 1000 Brussels tel: (+322) 732 78 45 fax: (+322) 732 47 23	Madrid, Spain	• Yes: “Participación en los Grupos de Trabajo de Alto Nivel de la Comisión Europea, donde nuestros clientes pueden exponer sus puntos de vista y aportar ideas a la Comisión Europea acerca de los asuntos que se debaten en el entorno comunitario.” • No: “Share of turnover related to representing interests to EU institutions on behalf of clients: — ” https://webgate.ec.europa.eu/transparency/regrin/consultation/displaylobbyist.do?id=6269028506-20	—	
19	Avvocato Alberto Cozzo	0	Y	0	N	—	—	Catania, Italy	• No: “Share of turnover related to representing interests to EU institutions on behalf of clients: — ” https://webgate.ec.europa.eu/transparency/regrin/consultation/displaylobbyist.do?id=14930521693-76	—	
20	FIDAL	0	Y	0	N	1	40 avenue du Bourget 1130 Bruxelles Tél. :00 32 2 708 4646 Fax. :00 32 2 708 4645	Neuilly sur Seine, France	• Yes: “ Contact avec la Commission européenne en vue de lui faire part de la position des clients concernés au sujet de projets de textes dont elle a la charge.” • No: “Share of turnover related to representing interests to EU institutions on behalf of clients: — ” https://webgate.ec.europa.eu/transparency/regrin/consultation/displaylobbyist.do?id=410282927-42	—	
21	RJ Gaudet & Associates	0	Y	0	N	—	—	Seattle, USA	• No: “We do not represent any clients in lobbying. All of the work we do in this arena is a public service, done for free.” • No: “Share of turnover related to representing interests to	—	

									EU institutions on behalf of clients: — ” https://webgate.ec.europa.eu/transparency/regrin/consultati on/displaylobbyist.do?id=47567581771-64	
22	Rodriguez Tarancon Abogados	0	Y	0	N	—	—	Alicante, Spain	<ul style="list-style-type: none"> No: “Share of turnover related to representing interests to EU institutions on behalf of clients: — ” https://webgate.ec.europa.eu/transparency/regrin/consultati on/displaylobbyist.do?id=3105241855-93 	—
23	Studio Legale Lauri	0	Y	0	N	?	HAL9000Ltd 46, Boulevard de la Cambre 1000 Brussels Tel. (+32) 2 641 17 60 Fax (+32) 2 641 17 69	Rome, Italy	<ul style="list-style-type: none"> No: “Share of turnover related to representing interests to EU institutions on behalf of clients: — ” https://webgate.ec.europa.eu/transparency/regrin/consultati on/displaylobbyist.do?id=830363872-57 	—
24	Storrer Law	0	N	1	N	>= 1	av. F.D. Roosevelt, 154 1050 Bruxelles Tél. 02/647.30.21 Fax 02/646.07.73	Brussels, Belgium	<ul style="list-style-type: none"> 1 member of SEAP: Jean-Louis BOSTEELS 	—
25	Berwin Leighton Paisner LLP	0	N	2	N	>= 4	Square de Meeûs 38-40 B-1000 Brussels Tel: +32 2 792 20 11 Fax: +32 2 792 22 22	London, UK	<ul style="list-style-type: none"> 2 members of SEAP: Rachel CUFF, Michael RENOUF “Our work may involve advising on the interpretation and application of Treaty provisions, discussions with relevant officials to highlight implementation issues or conflicts with national laws, influencing the EU legislative process or a combination of these strategies. (...) We have excellent relations with the EU and national authorities at all levels, with members of our team having worked for the European Commission (...)” http://www.blplaw.com/expertise/eu_and_competition/index.cfm 	—
26	WilmerHale	0	N	0	N	24	Place du Champ de Mars 5, 1050 Brussels +32 2 285 49 00 (t) +32 2 285 49 49 (f)	Washington DC & Boston, USA	<ul style="list-style-type: none"> “WilmerHale has played a leading role in shaping the rules that govern telecommunications and online services in both the United States and Europe.” http://www.wilmerhale.com/telecommunications/ 	—
27	Hogan & Hartson LLP	0	N	0	N	18	Rue de l'Industrie 26 1040 Brussels Tel:+32 2 505 09 11 Fax: +32 2 505 09 96	Washington DC, USA	<ul style="list-style-type: none"> “The European Legal 500 ranked us first in Brussels for EU regulatory affairs.” http://www.hhlaw.com/brussels/ On competition issues the Brussels team’s work includes acting for Ford on the \$2.3 billion sale of its Jaguar and Land Rover subsidiaries to Tata Motors On customs, trade, WTO and anti-dumping issues, the Brussels unit represents Philips in high-profile trade actions before the European Court of First Instance. Other clients include the European Branded Footwear Coalition, which represents many major brands such as Clarks, Camper, Diesel, Levi’s, Timberland or Hush Puppies.^{1,2} On EU regulatory food issues, H&H is counselling the 	\$17,940,000 / 181

									<p>Washington-based Biotechnology Industry organization (BIO), “the world’s largest biotechnology organization, providing advocacy, business development and communications services for more than 1,200 members worldwide”.³</p> <ul style="list-style-type: none"> • MySpace, Textron and International Paper are among H&H’s clients on EU regulatory Privacy and data protection issues. http://www.legal500.com/firms/50461-hogan-hartson-llp/offices/11624-brussels 	
28	Linklaters	0	N	0	N	41	Rue Brederode 13 Brussels 1000 Tel:(32-2) 501 94 11 Fax:(32-2) 501 94 94	London, UK	<ul style="list-style-type: none"> • “Our Brussels office covers all areas of business law through specialised practice area teams, providing expertise in diverse areas in a seamless manner.” http://www.linklaters.com/locations/Belgium/english/offices/officedetail.asp?officeid=43&LocalNavigationID=986 • “Linklaters report reveals that confusion and deficiencies hinder non-EU companies from offering share schemes to European employees and threaten EU competitiveness” (...) “<i>Worryingly, the EU Prospectus Directive generates further red tape that essentially could become another factor in driving employment from the EU to other regions. The law as it stands is confusing and inconsistent.</i>” http://www.linklaters.com/locations/uk/english/newsanddeals/newsdetail.asp?newsid=2807&Localnavigationid=854 • “We also represent clients in lobbying regulators on regulatory change.” [in Japan]: http://www.linklaters.com/locations/Japan/english/practiceareas/practiceareadetail.asp?localpracticeareaid=224&localnavigationid=4520 	—
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¹ The European Branded Footwear Coalition is comprised of prominent European and global footwear companies that market high-quality footwear in the EU. The coalition includes brands such as Camper, Diesel, ECCO, Levi’s, Timberland, Merrell, Rockport, Hush Puppies, Sebago, as well as the Hauptverband der Deutschen Schuhindustrie the Federation of the German Footwear Industry (HDS) which represents all major regional associations grouping over 80 German footwear companies such as Rieker, Wortmann Group, Marc, Ara, Gabor and Camel Active. Source: http://www.shoefonet.com/releases/release_1590.htm, September 2008.

² http://english.peopledaily.com.cn/200602/23/eng20060223_245223.html

³ <http://bio.org/aboutbio/>